

Table of Contents

- Welcome
 - The Property
 - Around The Area
 - Comparable Sales
 - Our Agency
 - Documents, Links and Resources
 - Investing?
 - Terminology
- Agent Profiles



Welcome

Thank you for your interest in 4 Marks Point Road, Marks Point.

At First National Real Estate Engage Eastlakes, we strive to make the process of buying and selling property as simple and as straight-forward as possible.

I'm here to answer any questions you may have, so don't hesitate to get in contact.

I look forward to being of assistance in your search for a new home.

Sincerely,

The team at First National Real Estate Engage Eastlakes.



The Property

		<mark>4 Marks Point Road, Marks Point</mark> Neat as a Pin!		
	firstnational Engage Eastlakes	2 🖨 1 5	A] 1 ↓	Price Guide \$750,000 - \$800,000
Air Conditioning	Split System Air Conditioni ng		Split Sv	ystem Heating
Remote Garage	Secure Parking		Courtyard	
Outdoor Entertaining	Built In Robes			

Nestled in a sought after lakeside location this charming home is packed with potential and ready for its next chapter. Set on a north facing 455m � R3 zoned block, it presents an ideal opportunity for first home buyers, investors or those looking to downsize without compromise.

Inside the home features two generous bedrooms with built-in robes with the main bedroom offering the comfort of split system air conditioning. The functional kitchen sits adjacent to an oversized laundry offering the perfect opportunity for a future kitchen extension. The living area is spacious and kept comfortable year round with a second split system air conditioning. A flexible additional room could serve as a third bedroom or a dining room, catering to a variety of lifestyle needs.

The original bathroom is well maintained and includes both a bath and a shower with a separate toilet for added convenience.

Outdoors, the property continues to impress with a detached single garage featuring an electric door and drive-through access. A covered BBQ and entertaining area extends the living space

and is ideal for gatherings and an adjoining workshop/shed provides additional storage or workspace options.

Positioned within walking distance to local shops, cafes, the post office and sparkling shores of Lake Macquarie, this home is perfectly located for a relaxed coastal lifestyle. Just 2km from the popular Blacksmiths Beach it combines convenience, charm and incredible potential. Whether you're looking to move in, renovate or invest, this is a rare opportunity in one of Marks Point so most desirable locations.

- 2 bedrooms with built in robes
- Optional 3rd bedroom or dining room
- R3 North facing 455m2 block
- 500mts to Lake Macquarie
- 500mts to Local shops and cafes
- 2km to Blacksmiths Beach

Council Rates: \$502.00 PQ approx.

Water Rates: TBA

Disclaimer: We have obtained all information provided here from sources we believe to be reliable; however, we cannot guarantee its accuracy.

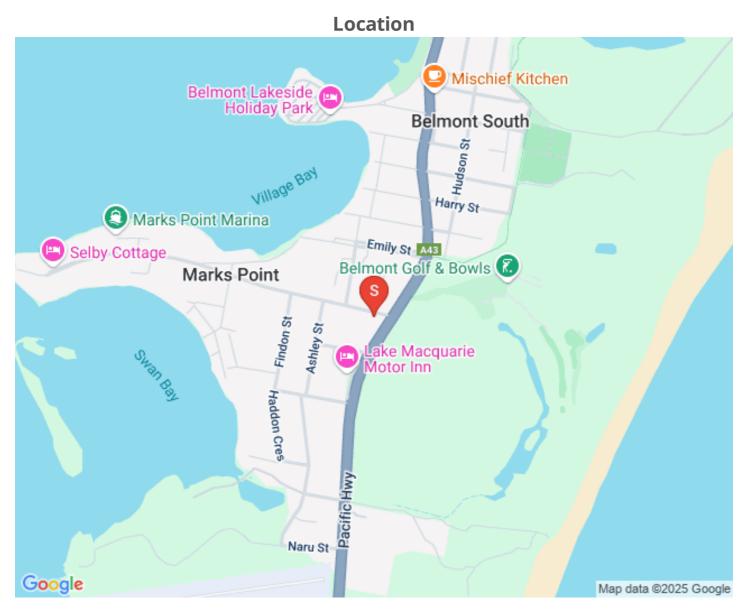
Prospective purchasers are advised to carry out their own investigations and satisfy themselves of all aspects of such information including and without limitation, any income, rentals, dimensions, areas, zoning, inclusions and exclusions.

Council Rates/Water Rates/Strata Fees

Council Rates - \$502.00 per quarter approx.

Water Rates - TBA per annum approx. plus usage

Strata Fees - N/A





Around The Area

Marks Point is a suburb of the City of Lake Macquarie in New South Wales, Australia, located 23 kilometres from Newcastle's central business district and forming a small peninsula extending into the eastern side of Lake Macquarie. The suburb is named after the Marks brothers, and is one of the oldest suburbs in the Lake Macquarie area.

Local businesses in Marks Point include a marina, post office, news agency, hairdressing salon, take away and bowling club. There is also Public School, childcare centre and a community hall available for hire, which backs onto the local soccer field.

Where is? - Around Marks Point

<u>Schools</u>

Belmont Primary School - 6 Livingstone Street, Belmont Belmont High School - 424 Pacific Highway, Belmont Marks Point Primary School - 2a Findon Street, Marks Point Blacksmiths Public School - Amaroo Street, Blacksmiths

Cafes, Restaurants and Take Away

Sesames On The Lake - 63 Maude Street, Belmont Crusoe's on the Lake - Lake Macquarie Yacht Club Ada Street, Belmont Papatya Cafe - 68A Marks Point Road, Marks Point

Shopping

Belmont Citi Centre - Edgar Street, Belmont Woolworths - Cnr Macquarie & Singleton Street, Belmont 7 Eleven Marks Point - 770 Pacific Highway, Marks Point

<u>Parks</u>

Naru Reserve - 1 Naru Crescent, Marks Point Marks Point Dog Exercise Area - 34 Haddon Crescent, Marks Point

Source https://www.whereis.com/



Comparable Sales



6 MARKS POINT ROAD, MARKS POINT, NSW 2280

2 Bed | 1 Bath | 1 Car \$750,000 Sold on: 29/04/2025 Land size: 588 SOLD



10 CLARA STREET, BELMONT SOUTH, NSW 2280

2 Bed | 1 Bath | 1 Car \$831,000 Sold on: 14/03/2025 Days on Market: 102 Land size: 405 sale - sold



17 MAKORO STREET, PELICAN, NSW 2281

2 Bed | 2 Bath | 4 Car \$860,000 Sold on: 25/01/2025 Days on Market: 30

Land size: 518.5

sale - sold



Our Agency

At First National, we appreciate you have a choice when it comes to who you entrust to represent your property. On a daily basis, we demonstrate professionalism, experience and commitment to our clients. Our goal is now to prove why you don't need to look any further.

Under the careful management and guidance of passionate business owners Chris and Kerrie Rowbottom, Engage Property and Dowling Eastlakes have joined forces with a National brand.

We are proud to be a part of the First National Network under First National Engage Eastlakes.

This merger will benefit both our Property Management clients and Property Sales services in the greater Lake Macquarie and Newcastle regions, as well as Australia wide. With many buyers and tenants now relying on sea change and tree change lifestyles, First National has a network of over 280 offices nationally that we can leverage clients from, and a digital coverage that will gain greater exposure for our client's property.

Choosing an agent is much more than striking a deal on fees. Marketing skills, strategy and negotiation ability will strongly influence your final price. At First National, we have access to in-depth training for our teams, systems within marketing that will impact stronger coverage for our clients and standards that will enable us to achieve greater outcomes and results, with consistency in all our achievements.

We are a specialised agency and our primary objective is to provide the highest level of customer service and satisfaction to all members of our community. We have developed a reputation as industry leaders of Property Sales and Property Management services in the Greater Lake Macquarie and Newcastle regions. Our team consists of highly motivated professional sales staff and dedicated administrative support. Our entire team is dedicated to providing superior services to all clients we interact with.

All senior staff are experienced real estate agents and are fully accredited in real estate practice, price negotiations and marketing. Ongoing training of all staff is undertaken to ensure an up to date understanding of all contract transactions. We are bound by the professional ethics of the Real Estate Institute and the Department of Fair Trading. At all times we maintain an accurate database of client contacts, this information is treated with the utmost confidentiality in accordance with industry standard privacy guidelines.

At First National Engage Eastlakes, we put you first. Real connections, real results are our utmost priority.

<u>Website</u>



Documents, Links and Resources

<u>Contract of Sale</u> <u>Calculators</u> <u>Rental Assessment</u> <u>Floorplan</u>



Investing?

Purchasing an investment property?

Property represents a secure, long-term form of wealth creation. As such, Australians are famous for using property investment as a way to secure their future.

At First National Real Estate Engage Eastlakes, we have all the resources you need to take the first steps. Our free Property Management Guide answers all the questions an investor has, from finding the right property to maximising yields.

Property Management Guide

Download Guide

Property Management Services

When you've invested in a rental property, you want to be certain that its management is in safe hands.

Our property managers are not only experienced, but they are backed by efficient maintenance systems, thorough legislative training, and a team structure that maximises the customer experience.

We don't just collect the rent; we look for opportunities to improve your property, your yield and tax efficiency.

Ask us how today.

Appraisal Request



Terminology



CONTRACT

Contains the terms and conditions of the sale. You should organise for your legal representative to review the contract prior to signing it. We cannot sell the property subject to a conveyancer or solicitor perusing the paperwork. Any variations to special conditions must be agreed to by the vendor's representative.

VENDOR'S STATEMENT

Also known as the "Section 32" and contained within the Contract. This contains everything the buyer is required to know about the property (outgoings, building approvals, title etc). The equivalent of a road worthy certificate for a property.

COOLING OFF PERIOD

Once an offer is accepted and a .25% deposit is paid, the buyer generally has 5 business days to withdraw their offer to purchase. There is no cooling-off period when you buy at auction.

AUCTION CONDITIONS

First National Real Estate Engage Eastlakes

There is no cooling off period when you buy at auction. If the property passes in and sold on the same day as the auction up until 12am the contract is still under auction conditions and therefore not subject to a cooling off period.

DEPOSIT

A deposit is taken by the Agent on the signing of the Contract. Usually 10% of the purchase price unless otherwise negotiated. The deposit is held in trust by the Agent and cannot be released until agreed to by the purchaser's and vendor's solicitor.

FIXTURES & CHATTELS

Fixtures are things that are permanently attached to the land so as to become part of the land. Chattels are things that are not part of the land. When land is sold, all fixtures (the house, and things permanently attached to the house) will pass to the Purchaser as part of the land.

If a chattel is to be included in the sale, it must be specifically listed in the Contract. If a fixture is to be removed from the property by the Vendor and therefore not included in the sale, then this must be specifically mentioned in the Contract.

SETTLEMENT PERIOD

An agreed time frame between purchase and the buyer taking possession or in the case of the property being tenanted, entitled to receipts of rents and profits. There is no such thing as a common settlement period - this depends upon the vendor's situation, anticipated price range and type of property. Settlement terms can range from 30 days to even 150 or 180 days. It is recommended that you discuss your preferred settlement early with your agent.

SETTLEMENT

The buyer pays the balance of the purchase price and picks up the keys. Settlement is handled between your solicitor and the purchaser's solicitor.

ADJUSTMENTS

The purchase price of the property is "adjusted" to allow for expenses that have been paid in advance or are owing at settlement. In other words, it is the seller's responsibility to pay the rates and all statutory fees and outgoings until settlement.

STAMP DUTY

A government tax based on the sale price of a property.



Agent Profiles



Chris Rowbottom

Director | Licensed Real Estate Agent

0414 477 848 Email: chris@fnee.com.au

As the Licensee and Director Chris Rowbottom leads a dynamic property sales team. With his energetic personality and service commitment to the residents and investors of Lake Macquarie and beyond, Chris's extensive knowledge of the local property market is second to none.

With over 20 years of Real Estate experience, Chris has a well-earned reputation as a consummate professional. With his passion for real estate, Chris prides himself on his ability to provide professional expert advice and attention to all vendors and buyers.

Contact Agent

After beginning his career in the service industry, Chris quickly realised his strength as a motivating leader and has utilized that skill as the driving force behind the continued success of our team and office.

Residing in the local Eastlakes area, Chris is the father to two teenage sons and has a strong family support system, this is something that he credits his personal and professional success to. Chris is also a supporter and advocate of mental health issues in teenagers and young adults and is committed to raising community awareness and support services in our area.

With continued industry training, Chris keeps himself updated on all areas of Real Estate and is always willing to share his knowledge to benefit home owners and buyers in Lake Macquarie.



Emma Simpson

Class 1 Licensed Real Estate Agent

0400 148 901 Email: emma@fnee.com.au

Emma Simpson is a highly engaged and motivated real estate professional who prides herself on delivering high customer service to all of her clients. Passionate about property and people, Emma ensures all her clients achieve the best possible outcome in the sale of their property.

Emma knows that every client is different and is dedicated to helping both buyers and sellers achieve their property goals. With strong communication skills and an excellent listening ability, she is here to get the job done and is focused on getting homes sold, not just listed.

Contact Agent

Professional, dedicated and dependable, Emma is renowned for making the sales process a stress-free experience for all her clients. She is also honest, dependable and always focused on keeping clients well informed and up-to-date throughout the sales process.

Blend this with the superior knowledge and marketing power of the First National brand and it makes a winning combination. She is proud to be part of such a premium brand that is known for its large network, quality label and excellent reputation.

If you're sick and tired of dealing with the "typical" real estate agent, Emma will ensure your next Real Estate endeavour is an exciting and profitable one!